



**TargetSolutions Learning, LLC.**

4890 West Kennedy Blvd., Suite 300

Tampa, FL 33609

(866) 546-1212 TOLL FREE

(813) 864-2672 Fax

**Regional Sales Manager: Rhianna Syvertsen**

[rhianna.syvertsen@targetsolutions.com](mailto:rhianna.syvertsen@targetsolutions.com), (954) 881-3121

**Date of Submission:**

9/28/2017

**License Terms:**

1YR, 12/1/17

**Proposal To:**

Marion County Fire Rescue FL

Attn: Drew Rogers, Division Chief Support Services  
Division

352-291-8091- Office

352-512-4220- Cell

[Drew.Rogers@marioncountyfl.org](mailto:Drew.Rogers@marioncountyfl.org)

**Schedule A**

**TargetSolutions**

Package Selections	UNIT PRICE	QUANTITY	TOTAL
Premier Membership Package	\$ 80.00	489	\$ 39,120.00
Full-time EMS	\$ 10.00	54	\$ 540.00
Annual Maintenance Fee	\$ 300.00	1	\$ 300.00
One Time Set Up	\$ 1,500.00	0	waived
<b>Total Due</b>			<b>\$ 39,960.00</b>

**NOTES:** Billed upfront, annually. Client must sign proposal to begin implementation. Invoice will be issued on 12/1/17. Client can submit signed proposal anytime in advance of 12/1/17 to receive complimentary service through 12/1/17. Client must confirm renewal before any invoice is issued.

By signing the Client agreement, you are 1) agreeing to the pricing and terms presented in this proposal; 2) agreeing you have read and accept the Client Agreement and License terms and; 3) agreeing you have read the TargetSolutions Platform System Requirements and Platform Solution Description documents listed in detail at the following url:

<http://www.targetsolutions.com/clients/client-resources/>

*TargetSolutions Learning, LLC. business proposal pricing is good for 90 days from Date of Submission listed above.*

18C-020



## Client Agreement

This Client Agreement (the "Agreement"), effected as of the date noted in the attached Schedule A (the "Effective Date"), is by and between TargetSolutions Learning, LLC ("TSL"), a Delaware limited liability company, and the undersigned client ("Client"), and governs the purchase and ongoing use of the services described in this Agreement (the "Services").

### 1. Services. TSL shall provide the following services:

1.1. Access. TSL will provide Client a non-exclusive, non-transferable, revocable, limited license to remotely access and use the Services hereunder and, unless prohibited by law, will provide access to any person designated by Client ("Users").

1.2. Availability. TSL shall use commercially reasonable efforts to display its content and coursework for access and use by Client's Users twenty-four (24) hours a day, seven (7) days a week, subject to scheduled downtime for routine maintenance, emergency maintenance, system outages and other outages beyond TSL's control.

1.3. Help Desk. TSL will assist Users as needed on issues relating to usage via e-mail, and a toll free Help Desk five (5) days per week at scheduled hours.

### 2. Client's Obligations.

2.1. Compliance. Client shall be responsible for Users' compliance with this Agreement, and use commercially reasonable efforts to prevent unauthorized access to or use of the Services.

2.2. Identify Users. Client shall (i) provide a listing of its designated/enrolled Users; (ii) cause each of its Users to complete a profile; (iii) maintain user database by adding and removing Users as appropriate.

2.3. Future Functionality. Client agrees that its purchases hereunder are neither contingent on the delivery of any future functionality or features nor dependent on any public comments regarding future functionality or features.

### 3. Fees and Payments.

3.1. Fees. Client will pay for the Services in accordance with the fee schedule in Schedule A attached to this Agreement. Fees listed in Schedule A shall be increased by 3% per year both during the term of this Agreement, as well as for any renewal terms.

3.2. Payments. All fees due under this Agreement must be paid in United States dollars. Such charges will be made in advance, according to the frequency stated in Schedule A. TSL will invoice in advance, and such invoices are due net 30 days from the invoice date. All fees collected under this Agreement are fully earned when due and nonrefundable when paid.

3.3. Suspension of Service for Overdue Payments. ~~Any fees unpaid for more than ten (10) days past the due date shall bear interest at 1.5% per month.~~ With fifteen (15) days prior written notice, TSL shall have the right, in addition to all other rights and remedies to which TSL may be entitled, to

suspend Client's Users' access to the Services until all overdue payments are paid in full.

### 4. Intellectual Property Rights.

4.1. Client acknowledges that TSL alone (and its licensors, where applicable) shall own all rights, title and interest in and to TSL's software, website or technology, the course content, and the Services provided by TSL, as well as any and all suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by Client, and this Agreement does not convey to Client any rights of ownership to the same. The TSL name and logo are trademarks of TSL, and no right or license is granted to Client to use them.

4.2. Except as otherwise agreed in writing or to the extent necessary for Client to use the Services in accordance with this Agreement, Client shall not: (i) copy the course content in whole or in part; (ii) display, reproduce, create derivative works from, transmit, sell, distribute, rent, lease, sublicense, transfer or in any way exploit the course content in whole or in part; (iii) embed the course content into other products; (iv) use any trademarks, service marks, domain names, logos, or other identifiers of TSL or any of its third party suppliers; or (v) reverse engineer, decompile, disassemble, or access the source code of any TSL software.

4.3. Client hereby authorizes TSL to share any intellectual property owned by Client ("User Generated Content") that its Users upload to the Community Resources section of TSL's website with TSL's 3<sup>rd</sup> party customers and users that are unrelated to Client ("Other TSL Customers"); provided that TSL must provide notice to Client's users during the upload process that such User Generated Content will be shared with such Other TSL Customers.

### 5. Term.

The term of this Agreement shall commence on the Effective Date, and will remain in full force and effect for the term indicated in Schedule A ("Term"). ~~Upon expiration of the Initial Term, this agreement shall automatically renew for successive one (1) year periods (each, a "Renewal Term"), unless notice is given by either party of its intent to terminate the Agreement, at least sixty (60) days prior to the scheduled termination date.~~ A.Y.R.

### 6. Mutual Warranties and Disclaimer.

6.1. Mutual Representations & Warranties. Each party represents and warrants that it has full authority to enter into this Agreement and to fully perform its obligations hereunder.

6.2. Disclaimer. EXCEPT AS EXPRESSLY PROVIDED HEREIN, NEITHER PARTY MAKES ANY WARRANTIES OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW.

### 7. Miscellaneous.

7.1. Limitation on Liability. Except as it relates to claims related to Section 4 or Section 7.2 of this Agreement, (a) in no event shall either party be liable to the other, whether in contract, warranty, tort (including negligence) or otherwise, for special, incidental, indirect or consequential damages (including lost profits) arising out of or in connection with this Agreement; and (b) the total liability of either party for any and all damages, including, without limitation, direct damages, shall not exceed the amount of the total fees due to, or already paid to, TSL for the preceding twelve (12) months.

7.2. Indemnification. TSL shall indemnify and hold Client harmless from any and all claims, damages, losses and expenses, including but not limited to reasonable attorney fees, arising out of or resulting from any third party claim that the Services or any component thereof infringes or violates any intellectual property right of any person.

7.3. Force Majeure. TSL shall have no liability for any failure or delay in performing any of its obligations pursuant to this Agreement due to, or arising out of, any act not within its control, including, without limitation, acts of God, strikes, lockouts, war, riots, lightning, fire, storm, flood, explosion, interruption or delay in power supply, computer virus, governmental laws or regulations.

7.4. No Waiver. No waiver, amendment or modification of this Agreement shall be effective unless in writing and signed by the parties.

7.5. Severability. If any provision of this Agreement is found to be contrary to law by a court of competent jurisdiction, such provision shall be of no force or effect; but the remainder of this Agreement shall continue in full force and effect.

7.6. Entire Agreement. This Agreement and its exhibits represent the entire understanding and agreement between TSL and Client, and supersedes all other negotiations, proposals, understandings and representations (written or oral) made by and between TSL and Client.

SEE PROMPT PAYMENT ACT A.Y.R.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the last date set forth below.

TargetSolutions Learning, LLC

MARION COUNTY, A POLITICAL SUBDIVISION  
OF THE STATE OF FLORIDA  
Address:  
601 SE 25TH AVE.  
OCALA, FL 34471

By: 

Printed Name: Andrew Lynch

Title: DIRECTOR OF SALES

Date: \_\_\_\_\_

By: 

Printed Name: MOUNIR BOUYOULES

Title: COUNTY ADMINISTRATOR

Date: 10-19-17

18C-020

### ADDITIONAL TERMS AND CONDITIONS

This document is in reference to the attached Client Agreement and its Schedule A entered into between the parties on or near the date herewith (collectively the "Agreement"), for that project marked 18C-020 between TargetSolutions Learning, LLC, 4890 W Kennedy Blvd, Ste 300, Tampa, FL 33609 ("TSL") and Marion County, a political subdivision of the State of Florida, on behalf of Marion County Fire Rescue ("County").

**BE IT KNOWN** that the undersigned parties, for good consideration, agree to make the changes and/or additions outlined below. These additions shall be valid as if part of the Agreement.

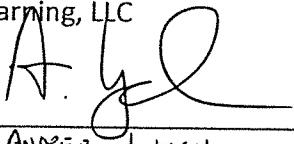
- A. Any and all references throughout the Agreement to "Marion County Fire Rescue FL" shall mean "County" as defined above.
- B. If, under the Agreement, TSL is providing services and is acting on behalf of County as provided under section 119.011(2), Florida Statutes, TSL, shall:
  - 1. Keep and maintain public records required by County to perform the service;
  - 2. Upon request from County's custodian of records, provide County with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law;
  - 3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of this Agreement term and following completion of this Agreement if TSL does not transfer the records to County; and,
  - 4. Upon completion of this Agreement, transfer, at no cost, to County, all public records in possession of TSL or keep and maintain public records required by County to perform the service. If TSL transfers all public records to County upon completion of this Agreement, TSL shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If TSL keeps and maintains public records upon completion of this Agreement, TSL shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to County upon request from County's custodian of public records in a format that is compatible with the information technology systems of County.
- C. If TSL fails to provide the public records to County within a reasonable time or otherwise fails to comply with this section, TSL may be subject to penalties under Section 119.10, Florida Statutes and may be subject to unilateral cancellation of this Agreement by County.
- D. **IF TSL HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO TSL'S DUTY TO PROVIDE PUBLIC RECORDS**

RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC  
RECORDS AT:

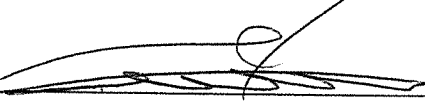
Office of Public Information  
601 SE 25th Ave.  
Ocala, FL 34471  
Phone: 352-438-2300  
Fax: 352-438-2309  
Email: PIO@MarionCountyFL.org

- E. No other terms or conditions of the Agreement are negated or changed as a result of this addendum.

TargetSolutions Learning, LLC

By:   
Printed Name: Andrew Lynch  
Title: DIRECTOR OF SALES  
Date: \_\_\_\_\_

Marion County, a political subdivision of the State of Florida  
on behalf of Marion County Fire Rescue

By:   
Printed Name: Mounir Bouyounes  
Title: County Administrator  
Date: 12-19-17

18C-020