



Quote Number: 1517867
 Opportunity Number: 23082812
 Sourcewell Contract #: 110421-ALT
 Date: 6/12/2024

Quoted for: Marion County
 Customer Contact: Karen Holgate
 Phone: / Email: 352-671-8572 / karen.holgate@marionfl.org

Quoted by: Gray Whitt
 Phone: / Email: 919-612-9021 / stephen.whitt@altec.com
 Altec Account Manager: Paul Hinson

REFERENCE ALTEC MODEL	Sourcewell Price
LR856 Overcenter Articulating Aerial Device (Insulated)	\$217,437

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

Item	Description	Price
1	LR856-US58 58' Boom Height (LR858)	\$1,680
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

Item	Description	Price
1	UTS2 - Hydraulic pole saw. Featuring fiberglass poles and automatic chain oiling. Dual-spool (will work on either an opencenter or closed center system) 15" bar 5' handle. No other lengthbar is available.	\$2,692
2	TH2 TOOL HOLDER FOR POLE SAW. Attaches to Boom on Aerial Devices to Keep Tool Accessible and Out of Platform. Attaches to Boom by Means of Non-Conductive Straps and Buckles (Two (2) Pieces).	\$327
3	VCAM Backup Camera System	\$1,313
4	SPTS5 Spotlight, LED, Mounted to Truck, Can Be Directed Wherever Required.	\$613
5		
6		
7		
8		
9		
10		
SOURCEWELL OPTIONS TOTAL:		\$224,062

(B.) OPEN MARKET ITEMS (Customer Requested)

Item	Description	Price
1	UNIT 400 lb capacity	\$4,427
2	UNIT & HYDRAULIC ACC	N/A
3	BODY Custom Body ILO Contract Body	\$3,763
4	BODY & CHASSIS ACC	N/A
5	ELECTRICAL	N/A
6	FINISHING	N/A
7	CHASSIS Custom Chassis ILO Contract Chassis	-\$5,139
8	OTHER Altec MY 2025 Deduct	-\$19,412
OPEN MARKET OPTIONS TOTAL:		-\$16,361

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$207,701.00
 Delivery to Customer: \$2,403.00
 Sourcewell Two Unit Discount (1%) -\$2,077.00
TOTAL FOR UNIT/BODY/CHASSIS: \$208,027.00
TOTAL TWO UNIT: \$416,054

(C.) ADDITIONAL ITEMS (Items are not included in total above)

Item	Description	Price
1		
2		
3		
4		

****Pricing valid for 45 days****
NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 14-16 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov'l Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC