



To: Marion County, traffic Signal Dept

From: Jeremy Short, Iteris Inc.

Date: July 15, 2025

Re: Sole Source Iteris Inc.

To whom it may concern.

This letter is to verify that Iteris, Inc. located at 1700 Carnegie Ave, Suite100, Santa Ana, Ca 92705 is the sole developer, provider, or manufacturer of all, Iteris products in the state of Florida.

We have complete authorization to sell, supervise installation, and offer warranty services for all our equipment developed for the transportation industry.

Iteris provides warranty and customer support exclusively for items purchased from an authorized distributor. Iteris, Inc. is the only distributor in Marion County.

This would include:

1. Vantage video detection: Next Max, Next APEX, Next CCU, NextCam, and Next Vector
2. Radar vehicle detection: Radius
3. Bluetooth products: BlueTOAD Spectra/RSU radios
4. Iteris proprietary software: Vantage Live, Vantage Care, Clear Guide, ATSPM, and Vantage Argus
5. RMA's and Warranty for Iteris product.

Should you have any inquiries regarding this subject, kindly reach out to me at (407) 716-4610. The opportunity for your business is greatly appreciated.

Thank you,

Jeremy Short, District Sales Manager

Iteris, Inc.

(407) 716-4610