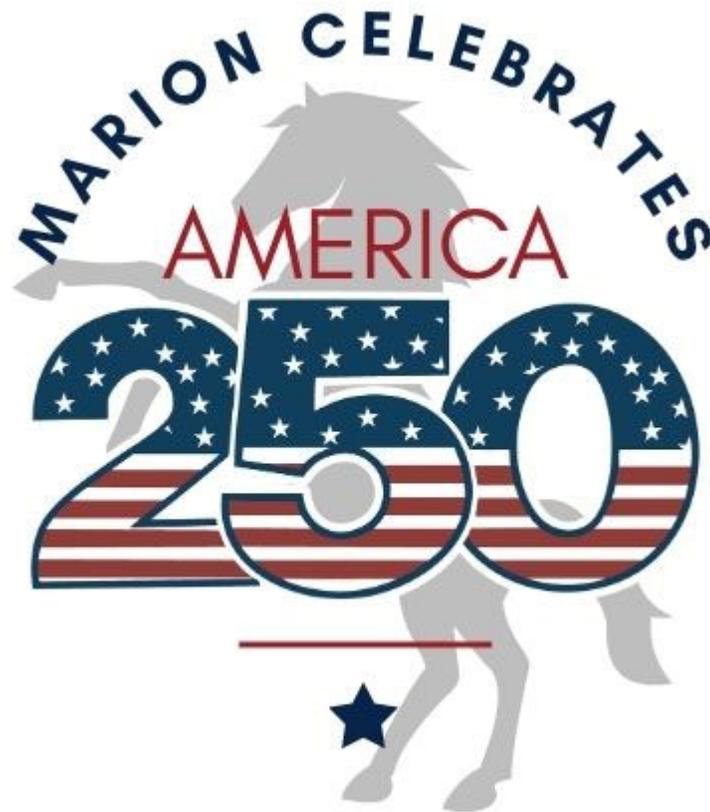


Marion County Board of County Commissioners



Strategic Planning Workshop Financial Projection

Monday, January 26, 2026



GREGORY C. HARRELL
CLERK OF COURT AND COMPTROLLER – MARION COUNTY, FLORIDA
BUDGET DEPARTMENT

CLERK OF COURT
RECORDER OF OFFICIAL RECORDS
CLERK AND ACCOUNTANT OF THE BOARD OF COUNTY COMMISSIONERS
CUSTODIAN OF COUNTY FUNDS AND COUNTY AUDITOR

POST OFFICE BOX 1030
OCALA, FLORIDA 34478-1030
TELEPHONE (352) 671-5508
WWW.MARIONCOUNTYCLERK.ORG

Commissioners,

Prepared for you today is an overview of the historical, projected and forecasted revenues for the countywide and major funds of the Board of County Commissioners. The last several years have seen challenges largely as a result of inflationary impacts on consumer goods and state level changes to taxable goods and services. Population growth will continue to exert pressures on managing resources as limited revenue increases may need to be prioritized to maintain service levels.

Population Growth Trends

Marion County continues to expand its economy while attracting a mix of both working and retired citizens. The average five-year trend for growth has increased to 3.34% from the 2025 five-year trend of 3.08%. This trend is anticipated to continue, thereby increasing demands for public goods and services in future years.

BE BR	Forecast	Estimate	Estimate	Estimate	Estimate				
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
381,176	391,983	403,966	419,510	433,765	448,236	463,190	478,642	494,610	511,111
3.54%	2.84%	3.06%	3.85%	3.40%	3.34%	3.34%	3.34%	3.34%	3.34%

Taxable Property Value

The State of Florida analyzes and projects property tax rolls as part of its mandate to determine the Required Local Effort (RLE) for school district millages. The projected taxable value increases as reported during the August 2025 revenue estimating conference predict growth and inflation in Marion County to exceed the statewide average. This calculation includes the impacts of the Homestead CPI increases as approved by voters in 2024. The Bureau of Labor reported the December 2024 to December 2025 increase to CPI as 2.7%. This will increase the homestead exemption by \$694 to \$26,416.

FY 2026-27	6.78%
FY 2027-28	6.23%
FY 2028-29	5.51%
FY 2029-30	4.89%

Consumer Price Index

The Consumer Price Index, as reported by the US Department of Labor, Bureau of Labor Statistics for all urban consumers, US City average from December to December, serves as an important metric for revenue drivers for the county budget. The CPI determines the maximum allowable increase to Homesteaded properties where the increase will be the CPI or 3% whichever is less. For FY 2026-27 homestead taxable increases will be limited to 2.7%.

Twelve Months Ending	Unadjusted 12- month percent change CPI-U	Save our homes %	In effect for FY	2nd Homestead Exemption Amount
December 2016	2.1	2.1	2017-18	25,000
December 2017	2.1	2.1	2018-19	25,000
December 2018	1.9	1.9	2019-20	25,000
December 2019	2.3	2.3	2020-21	25,000
December 2020	1.4	1.4	2021-22	25,000
December 2021	7.0	3.0	2022-23	25,000
December 2022	6.5	3.0	2023-24	25,000
December 2023	3.4	3.0	2024-25	25,000
December 2024	2.9	2.9	2025-26	25,722
December 2025	2.7	2.7	2026-27	26,416

Federal Reserve Rates

The philosophy of the Federal Reserve is to maintain inflation at 2% to meet its mandate for maximum employment and price stability. When households and businesses can reasonably expect inflation to remain low and stable, they are able to make sound decisions regarding saving, borrowing and investing which contributes to a functioning economy. The Federal rates influence consumers' access to credit and purchasing power for mortgages and they directly influence the returns on the county's cash investments for the short term. Rates were stagnant for 14 months until September of 2024 whereby the Federal reserve board started making small decreases and the end of 2025 saw three additional reductions.

Federal Reserve Interest Rate

Effective Date	Target Range	Effective Date	Target Range
Dec 11, 2025	3.50% - 3.75%	May 5, 2022	0.75% - 1.00%
Oct 30, 2025	3.75% - 4.00%	Mar 17, 2022	0.25% - 0.50%
Sept 18, 2025	4.00% - 4.25%	Mar 16, 2020	0.00% - 0.25%
Dec 19, 2024	4.25% - 4.50%	Mar 4, 2020	1.00% - 1.25%
Nov 8, 2024	4.50% - 4.75%	Oct 31, 2019	1.50% - 1.75%
Sept 19, 2024	4.75% - 5.00%	Sept 19, 2019	1.75% - 2.00%
July 27, 2023	5.25% - 5.50%	Aug 1, 2019	2.00% - 2.25%
May 4, 2023	5.00% - 5.25%	Dec 20, 2018	2.25% - 2.50%
Mar 23, 2023	4.75% - 5.00%	Sept 27, 2018	2.00% - 2.25%
Feb 2, 2023	4.50% - 4.75%	June 14, 2018	1.75% - 2.00%
Dec 15, 2022	4.25% - 4.50%	Mar 22, 2018	1.50% - 1.75%
Nov 3, 2022	3.75% - 4.00%	Dec 14, 2017	1.25% - 1.50%
Sept 22, 2022	3.00% - 3.25%	June 15, 2017	1.00% - 1.25%
July 28, 2022	2.25% - 2.50%	Mar 16, 2017	0.75% - 1.00%
June 16, 2022	1.50% - 1.75%	Dec 15, 2016	0.50% - 0.75%
		Dec 17, 2015	0.25% - 0.50%

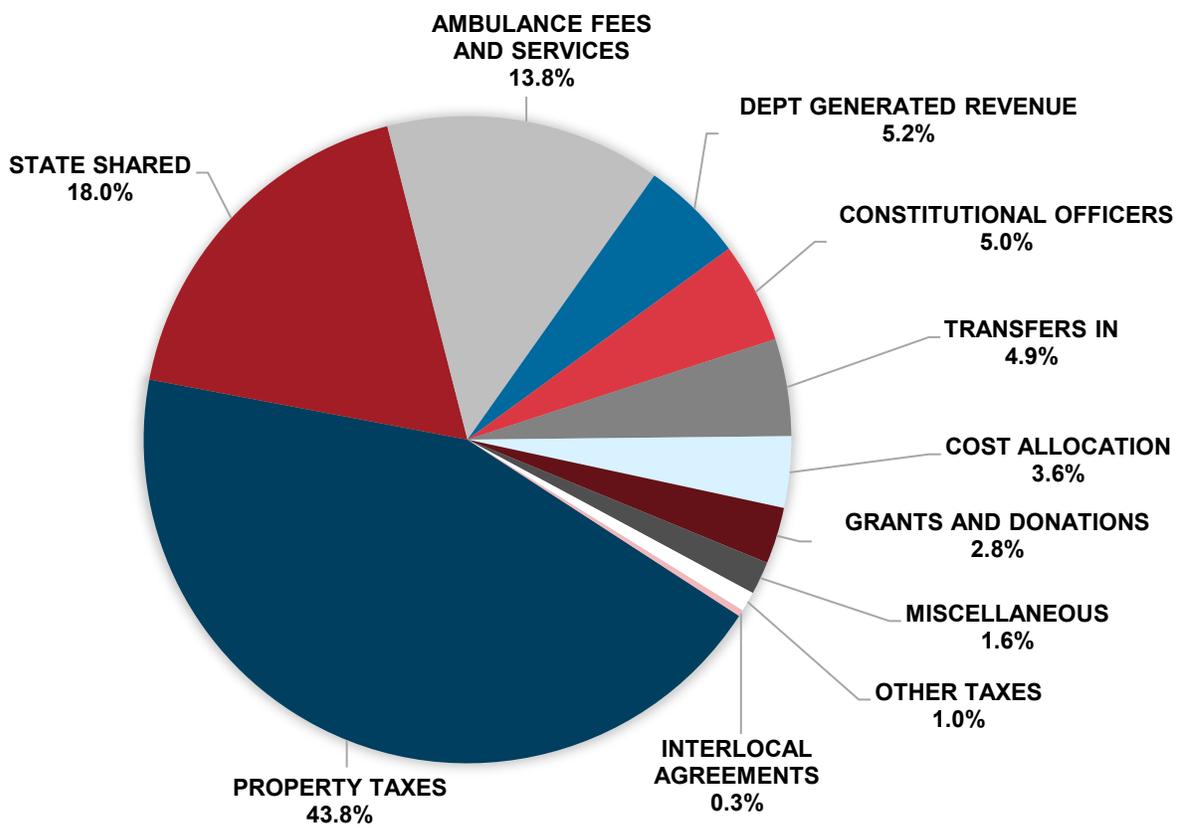
Fund Balance Requirement

In accordance with GASB Statement No. 54 "*Fund Balance Reporting and Governmental Fund Type Definition*" Marion County has established a Fund Balance target of 20% of operational expenditures for the General Fund. In December of each year, the Finance Department performs a test to determine the appropriate reserve and compliance. This calculation is then used to set the unassigned Cash Carry Forward for the forthcoming budget. The calculated Fund Balance requirement for FY 2026 is \$24,340,000 and is projected accordingly.

Marion County Board of County Commissioners Fiscal Year 2026 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

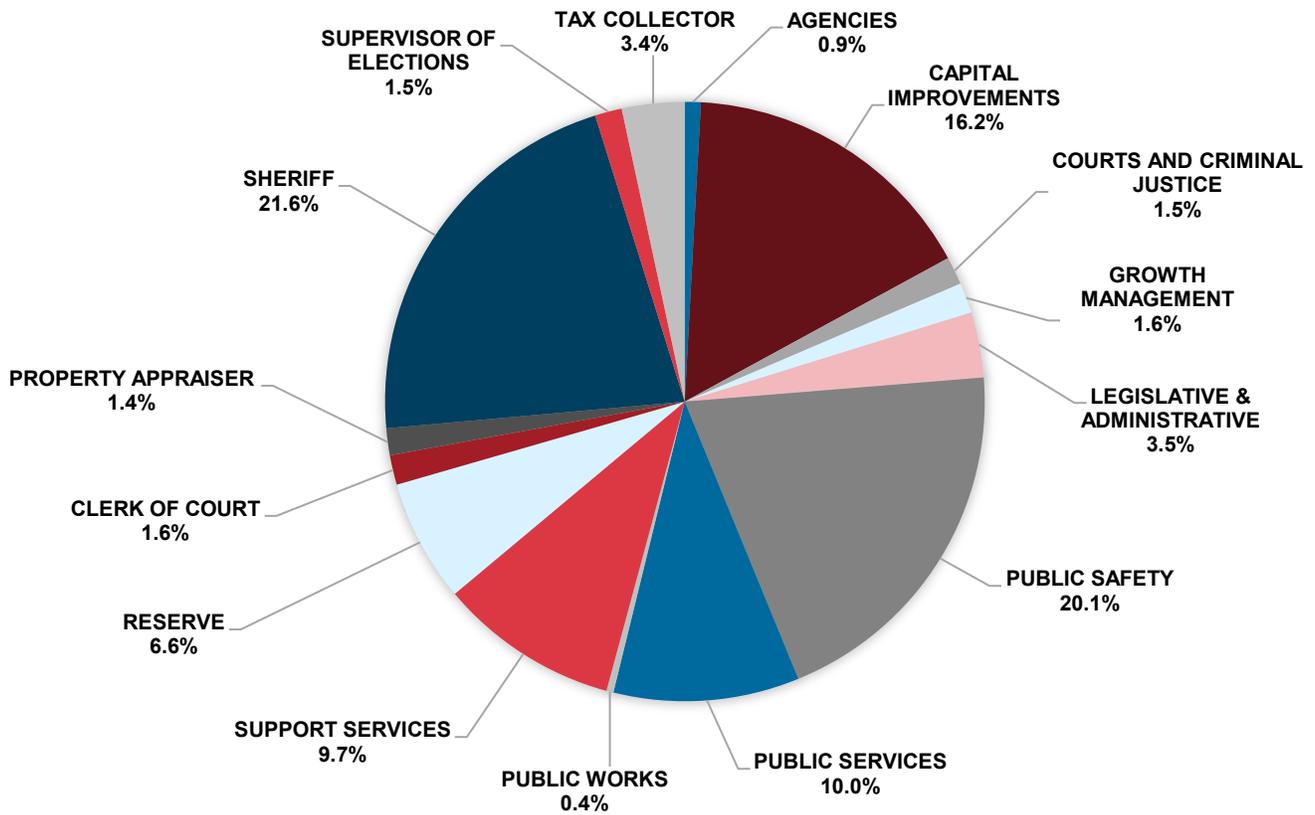
GENERAL FUND REVENUE BY CATEGORY



Marion County Board of County Commissioners Fiscal Year 2026 Budget

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

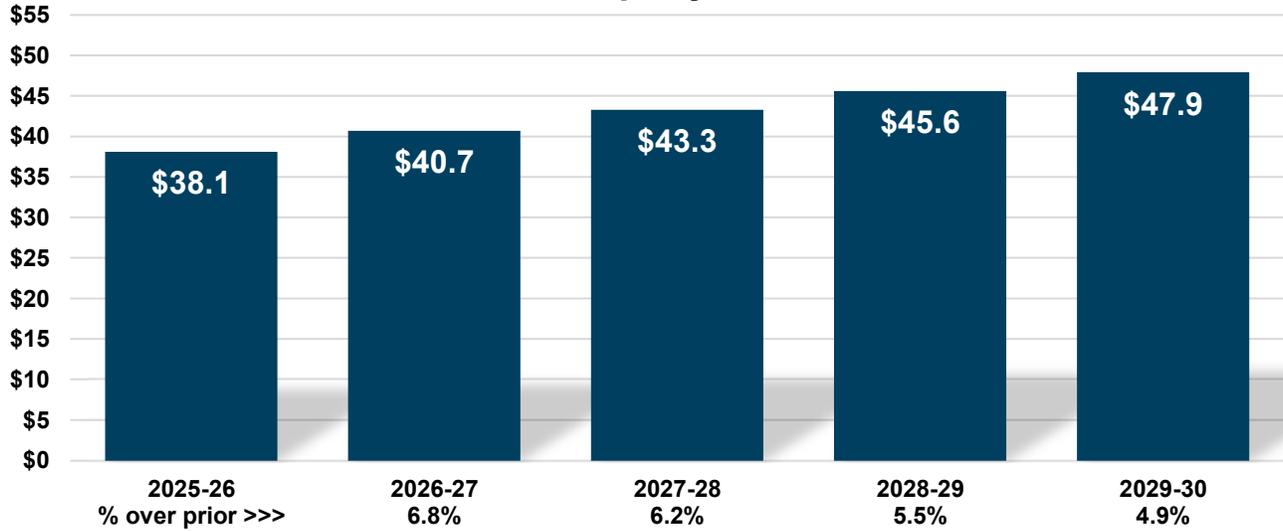
GENERAL FUND EXPENDITURE BY CATEGORY



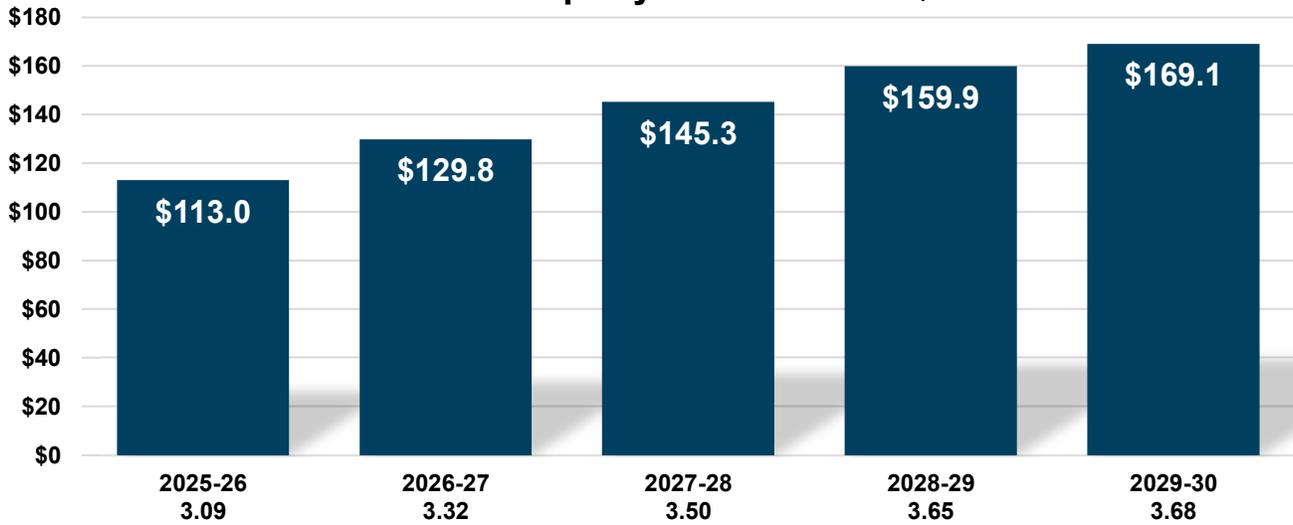
Marion County Board of County Commissioners Taxable Property Value and Property Tax Revenue Fiscal Years 2025-26 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

General Fund - Property Value: \$Billions



General Fund - Property Tax Revenue: \$Millions

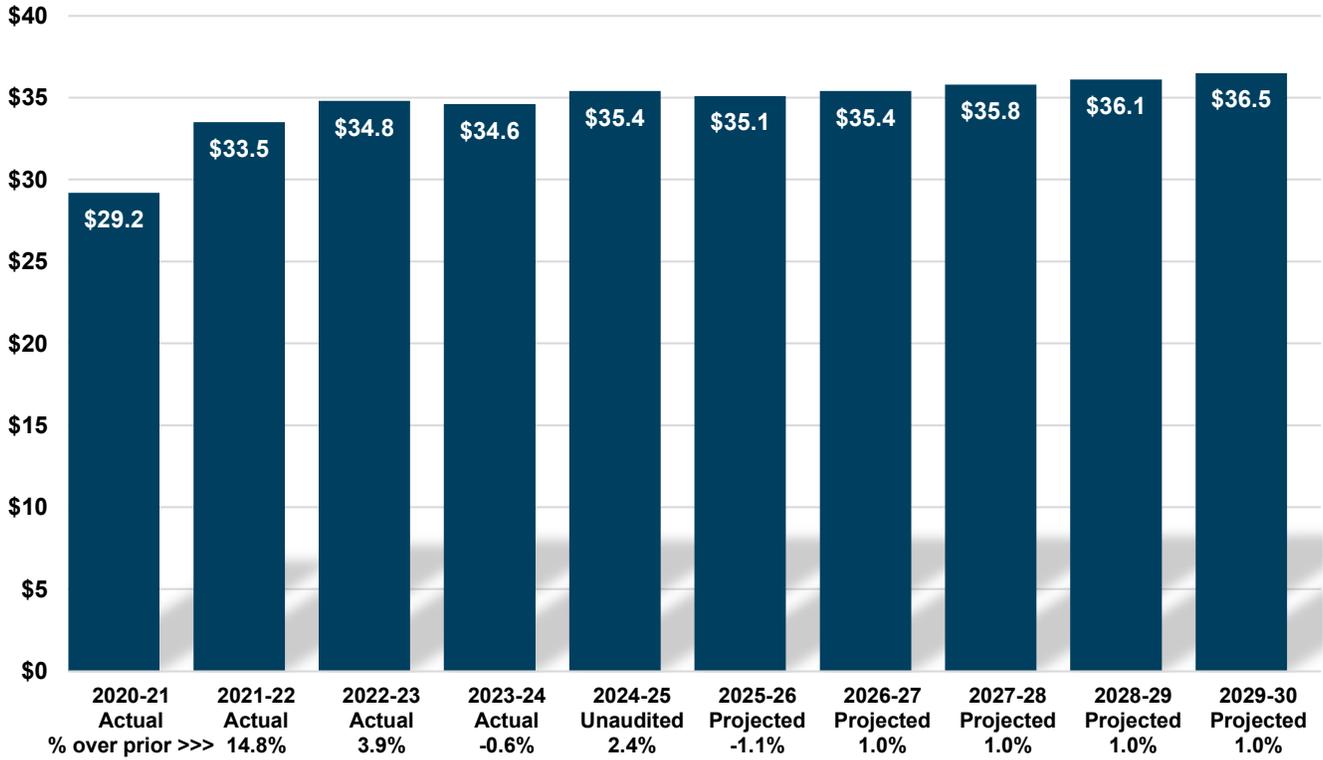


Notes: The projected millage rate presented for Fiscal Years 2026-27 through 2029-30 is for illustrative purposes only. Projected increase in taxable property values for Fiscal Year 2026-27 forecasts 6.8% is based on countywide estimates from State Office of Economic and Demographic Research, Revenue Estimating Conference August 2025.

Marion County Board of County Commissioners Fiscal Years 2020-21 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

1/2 Cent Sales Tax - State Shared Revenue: \$Millions

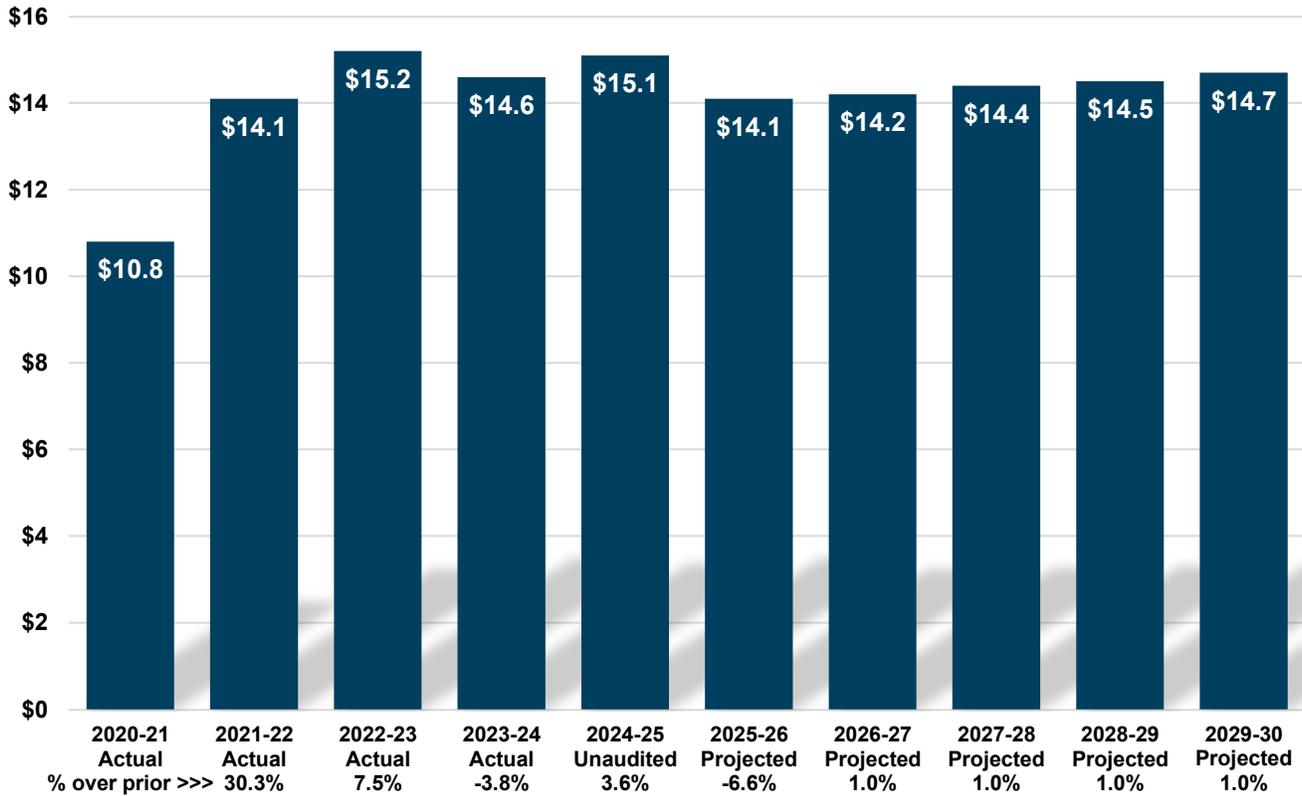


Notes: Projected collections for future years are presented with 1% annual increases representing growth and inflation utilizing FY 2025-26 state forecasted revenues as the base year.

Marion County Board of County Commissioners Fiscal Years 2020-21 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

State of Florida - Revenue Sharing: \$Millions

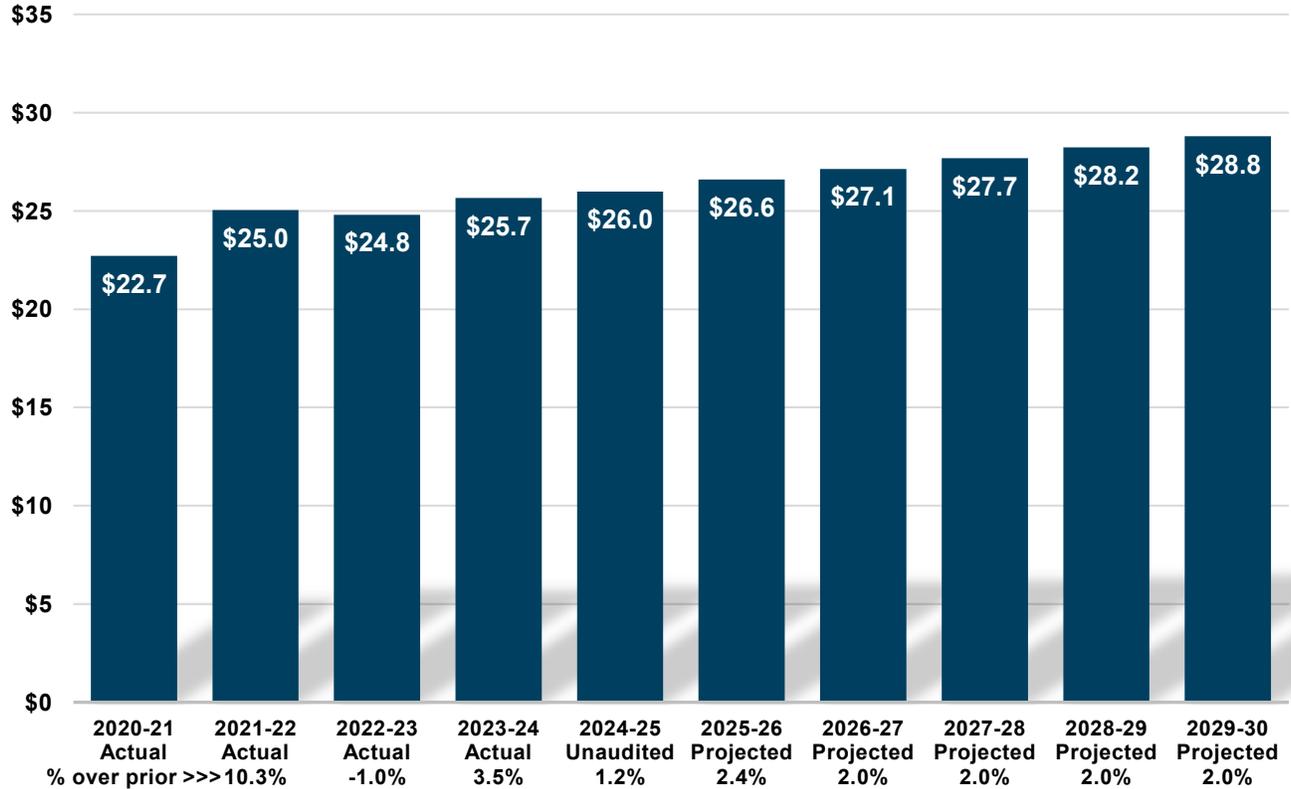


Notes: Projected collections for future years are presented with 1% annual increases representing growth and inflation utilizing FY 2025-26 state forecasted revenues as the base year.

Marion County Board of County Commissioners Fiscal Years 2020-21 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

Ambulance Fees: \$Millions



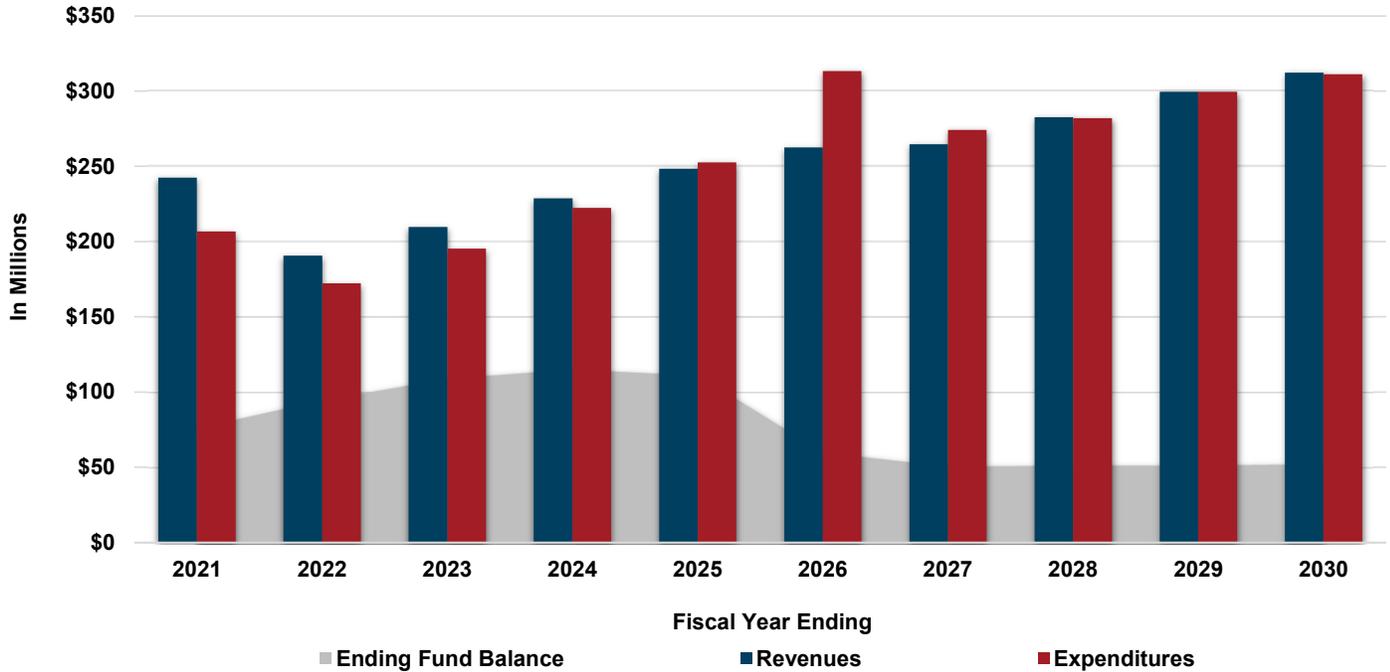
Notes: Projected revenues for FY 2025-26 reflect current trending receipts. Future years are estimated at a 2% growth rate. A higher target growth rate should be pursued to maintain pace with the increases in costs for providing ambulance service. Maintaining effective billing operations and pursuing adjustments to the revenue rate structure to maintain pace with inflation should be continuing priorities.

Marion County Board of County Commissioners

General Fund - Financial Forecast

Fiscal Years Ending 2021 through 2030

Prepared by: Marion County Clerk of Court & Comptroller - Budget Department



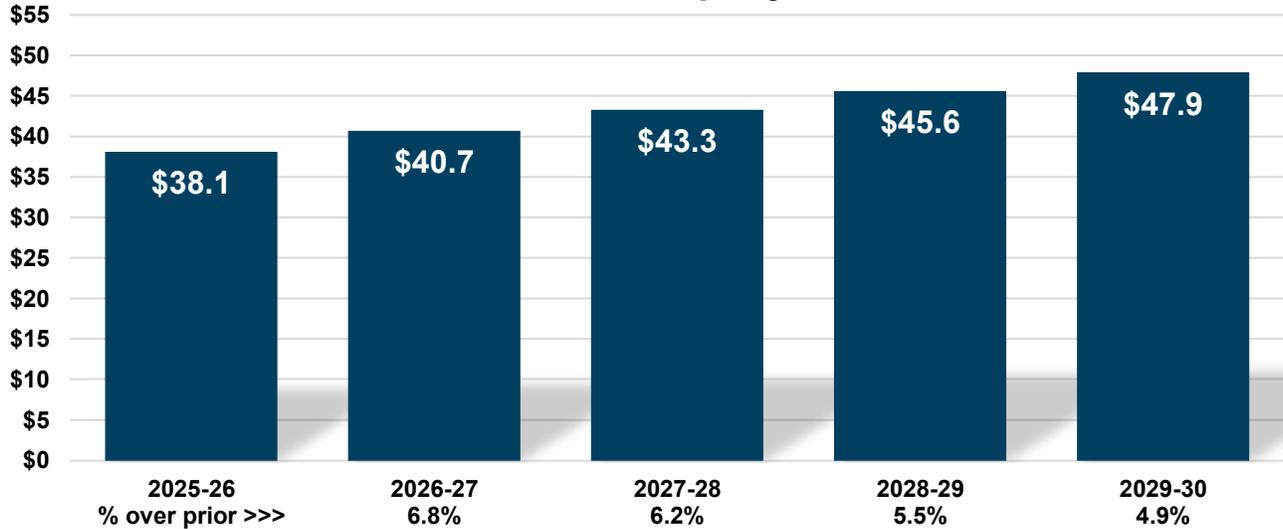
FY Ending	Historical					Current	Projected			
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Millage Rate	3.45	3.45	3.35	3.35	3.35	3.09	3.32	3.50	3.65	3.68
Net Position	Actual	Actual	Actual	Actual	Unaudited	Forecast	Forecast	Forecast	Forecast	Forecast
Revenues	242.4	190.7	209.7	228.7	248.5	262.5	264.8	282.7	299.7	312.2
Expenditures	206.7	172.3	195.3	222.5	252.6	313.4	274.2	282.1	299.6	311.2
Starting Fund Balance	40.5	76.2	94.6	109.0	115.2	111.1	60.3	50.9	51.5	51.6
Ending Fund Balance	76.2	94.6	109.0	115.2	111.1	60.2	50.9	51.5	51.6	52.6

Budget	Adopted	Adopted	Adopted	Adopted	Adopted	Adopted	Forecast	Forecast	Forecast	Forecast
Total	240.8	237.6	251.9	310.6	336.3	358.3	318.6	326.9	344.3	356.6
Reserves	13.1	17.9	17.5	20.5	21.3	23.7	24.6	24.1	23.2	23.2
% of Total	5.4%	7.5%	6.9%	6.6%	6.3%	6.6%	7.7%	7.4%	6.7%	6.5%

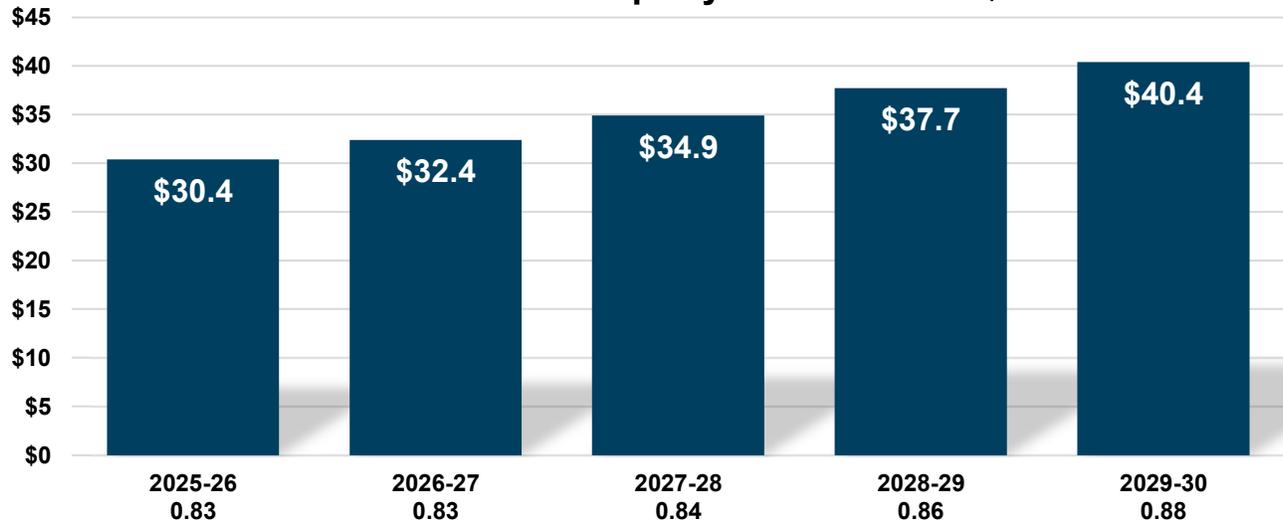
Marion County Board of County Commissioners Taxable Property Value and Property Tax Revenue Fiscal Years 2025-26 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

Fine & Forfeiture Fund - Property Value: \$Billions



Fine & Forfeiture Fund - Property Tax Revenue: \$Millions



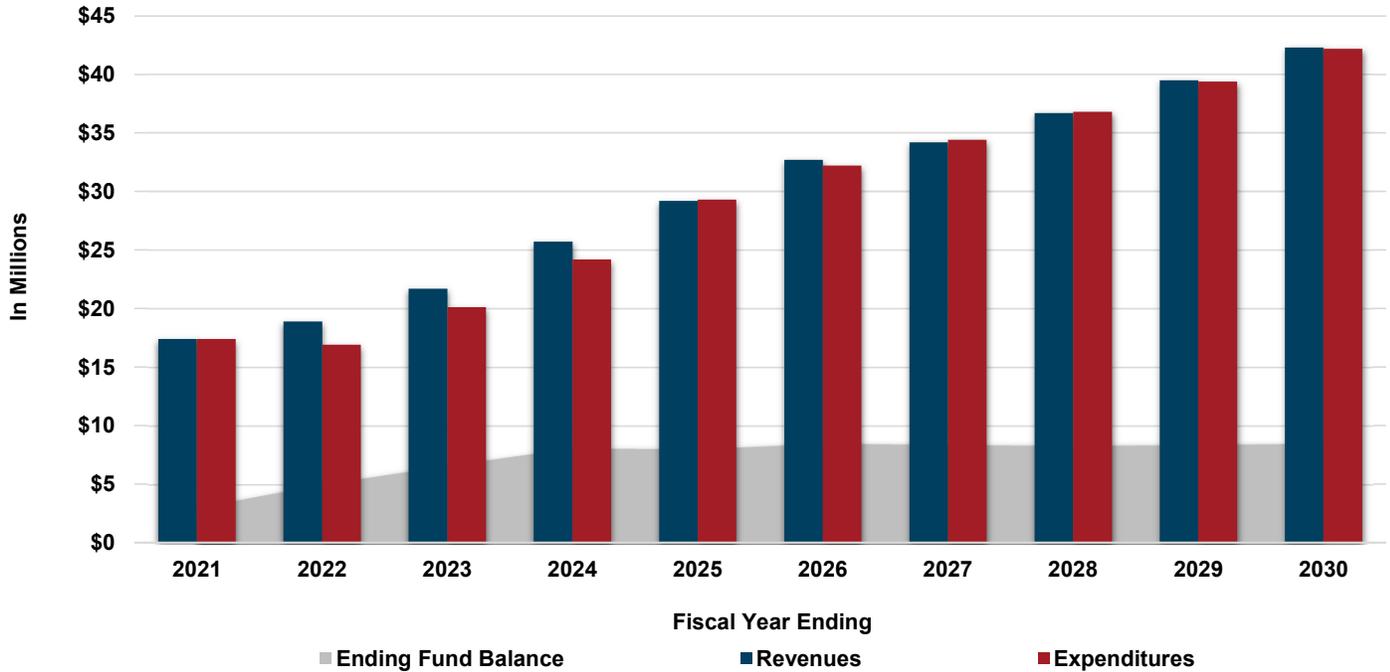
Notes: The projected millage rate presented for Fiscal Years 2026-27 through 2029-30 is for illustrative purposes only. Projected increase in taxable property values for Fiscal Year 2026-27 forecasts 6.8% is based on countywide estimates from State Office of Economic and Demographic Research, Revenue Estimating Conference August 2025.

Marion County Board of County Commissioners

Fine and Forfeiture - Financial Forecast

Fiscal Years Ending 2021 through 2030

Prepared by: Marion County Clerk of Court & Comptroller - Budget Department

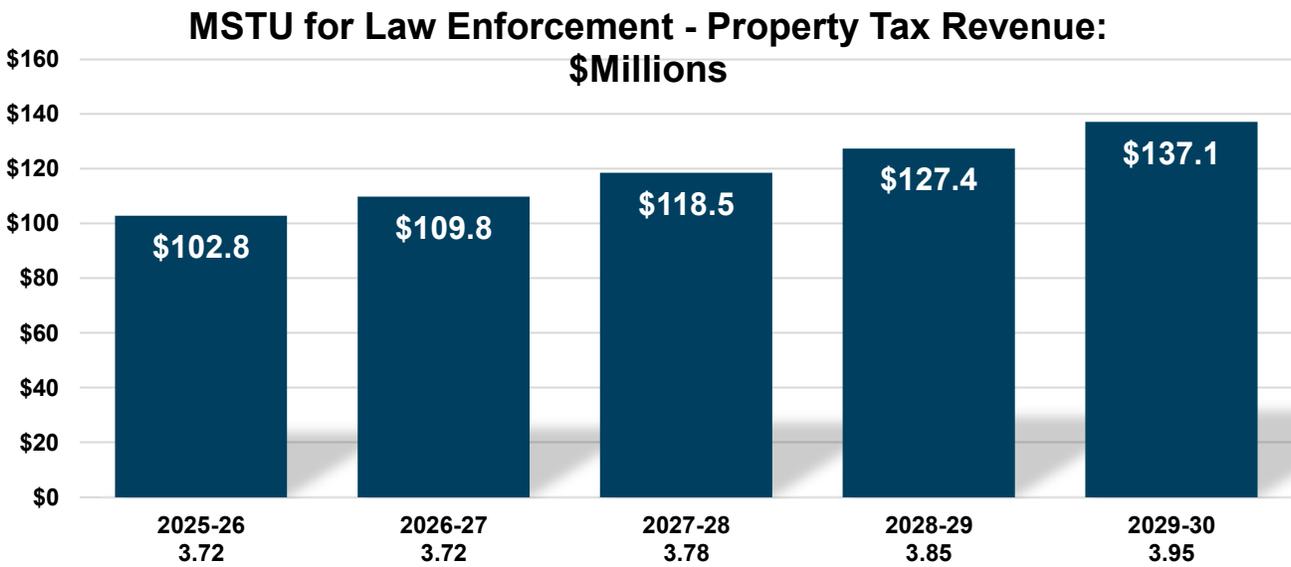
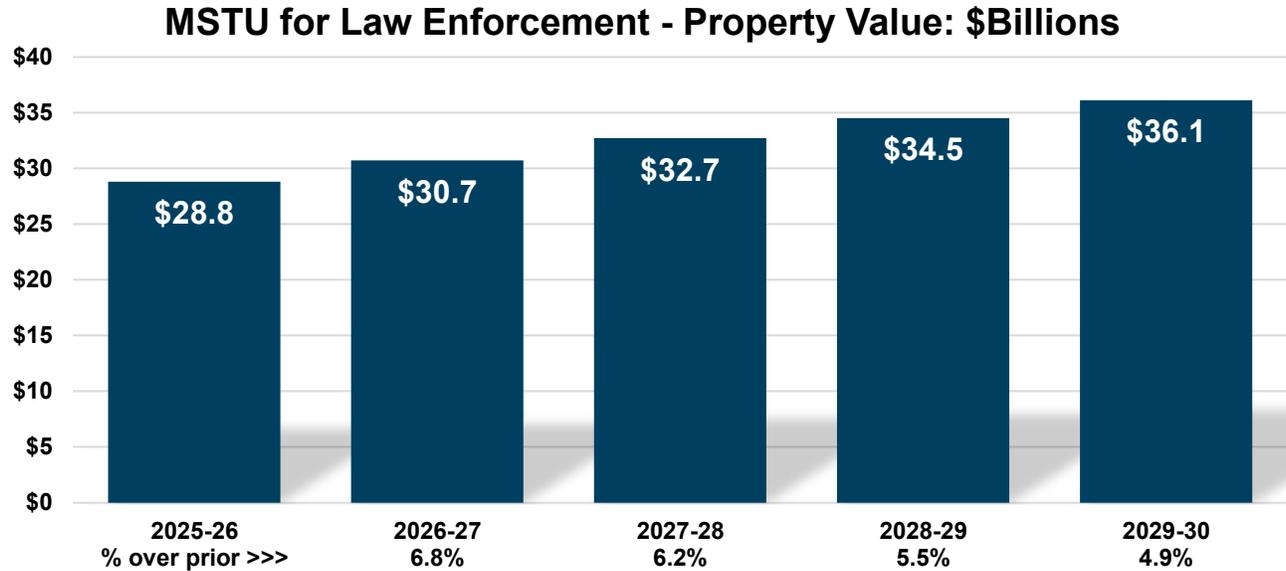


FY Ending	Historical					Current	Projected			
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Millage Rate	0.85	0.85	0.86	0.83	0.83	0.83	0.83	0.84	0.86	0.88
Net Position	Actual	Actual	Actual	Actual	Unaudited	Forecast	Forecast	Forecast	Forecast	Forecast
Revenues	17.4	18.9	21.7	25.7	29.2	32.7	34.2	36.7	39.5	42.3
Expenditures	17.4	16.9	20.1	24.2	29.3	32.2	34.4	36.8	39.4	42.2
Starting Fund Balance	3.0	3.0	5.0	6.6	8.1	8.0	8.6	8.4	8.3	8.4
Ending Fund Balance	3.0	5.0	6.6	8.1	8.0	8.5	8.4	8.3	8.4	8.5

Budget	Adopted	Adopted	Adopted	Adopted	Adopted	Adopted	Forecast	Forecast	Forecast	Forecast
Total	19.0	21.0	24.8	30.6	36.5	39.1	42.5	44.7	47.4	50.3
Reserves	2.1	3.2	3.9	5.9	6.7	6.3	7.2	7.1	7.1	7.2
% of Total	11.3%	15.2%	15.9%	19.2%	18.4%	16.1%	17.0%	15.8%	15.0%	14.3%

Marion County Board of County Commissioners Taxable Property Value and Property Tax Revenue Fiscal Years 2025-26 through 2029-30 Projected

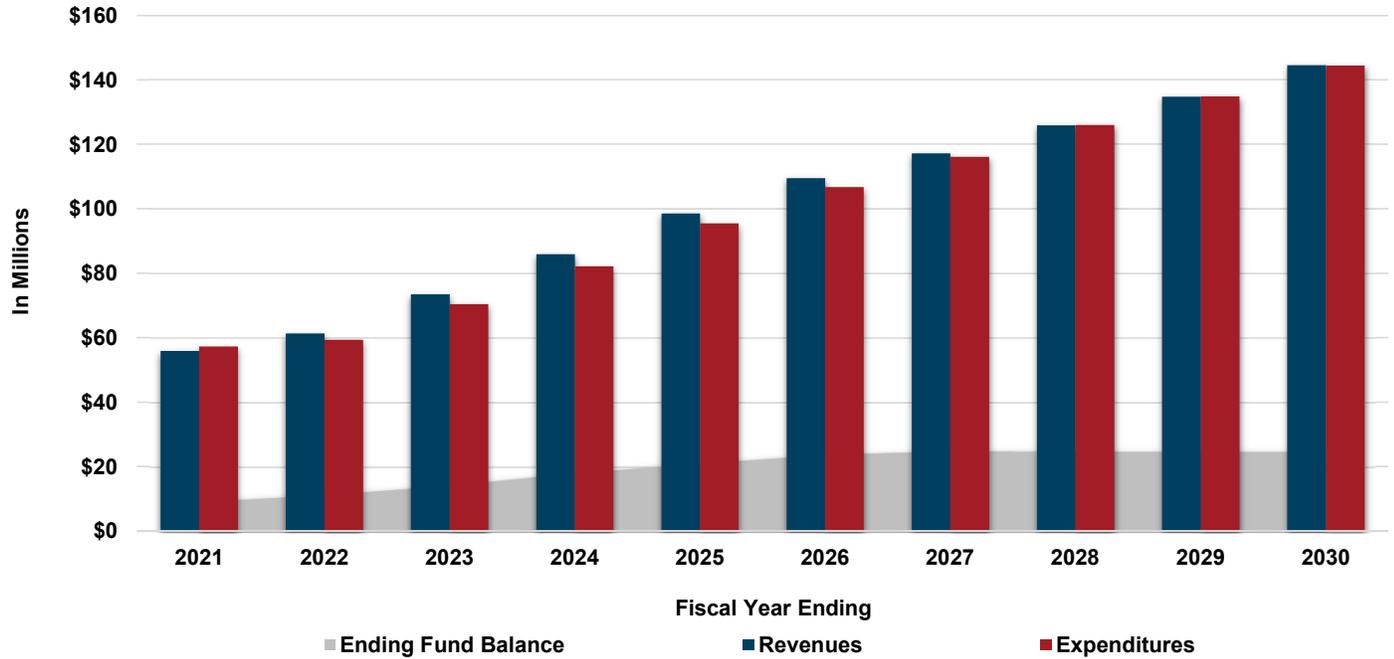
Prepared by: Marion County Clerk of Court and Comptroller - Budget Department



Notes: The projected millage rate presented for Fiscal Years 2026-27 through 2029-30 is for illustrative purposes only. Projected increase in taxable property values for Fiscal Year 2026-27 forecasts 6.8% is based on countywide estimates from State Office of Economic and Demographic Research, Revenue Estimating Conference August 2025.

Marion County Board of County Commissioners MSTU for Law Enforcement - Financial Forecast Fiscal Years Ending 2021 through 2030

Prepared by: Marion County Clerk of Court & Comptroller - Budget Department



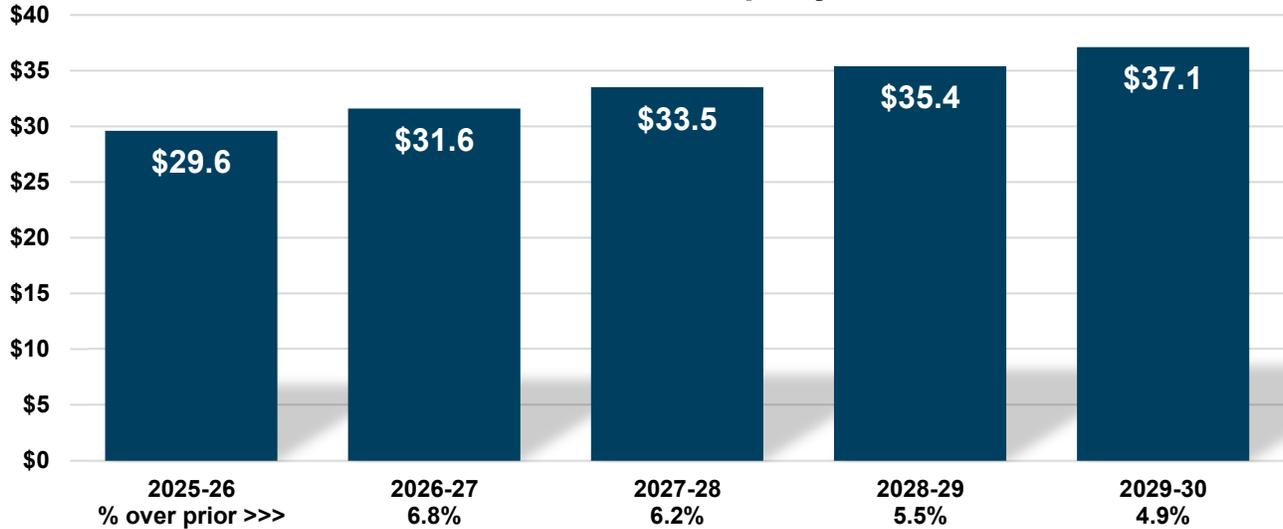
FY Ending	Historical					Current	Projected			
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Millage Rate	3.72	3.72	3.72	3.72	3.72	3.72	3.72	3.78	3.85	3.95
Net Position	Actual	Actual	Actual	Actual	Unaudited	Forecast	Forecast	Forecast	Forecast	Forecast
Revenues	55.9	61.3	73.4	85.9	98.5	109.5	117.2	125.9	134.8	144.5
Expenditures	57.2	59.3	70.4	82.1	95.5	106.7	116.1	126.0	134.9	144.4
Starting Fund Balance	10.5	9.3	11.3	14.3	18.1	21.1	23.9	25.0	24.9	24.7
Ending Fund Balance	9.3	11.3	14.3	18.1	21.1	23.9	25.0	24.9	24.8	24.8

Budget	Adopted	Adopted	Adopted	Adopted	Adopted	Adopted	Forecast	Forecast	Forecast	Forecast
Total	66.5	67.7	80.0	94.9	112.6	126.2	139.6	149.3	158.0	167.5
Reserves	8.0	9.4	10.6	12.9	17.2	18.8	21.8	21.5	21.2	21.2
% of Total	12.1%	13.9%	13.3%	13.6%	15.3%	14.9%	15.6%	14.4%	13.4%	12.6%

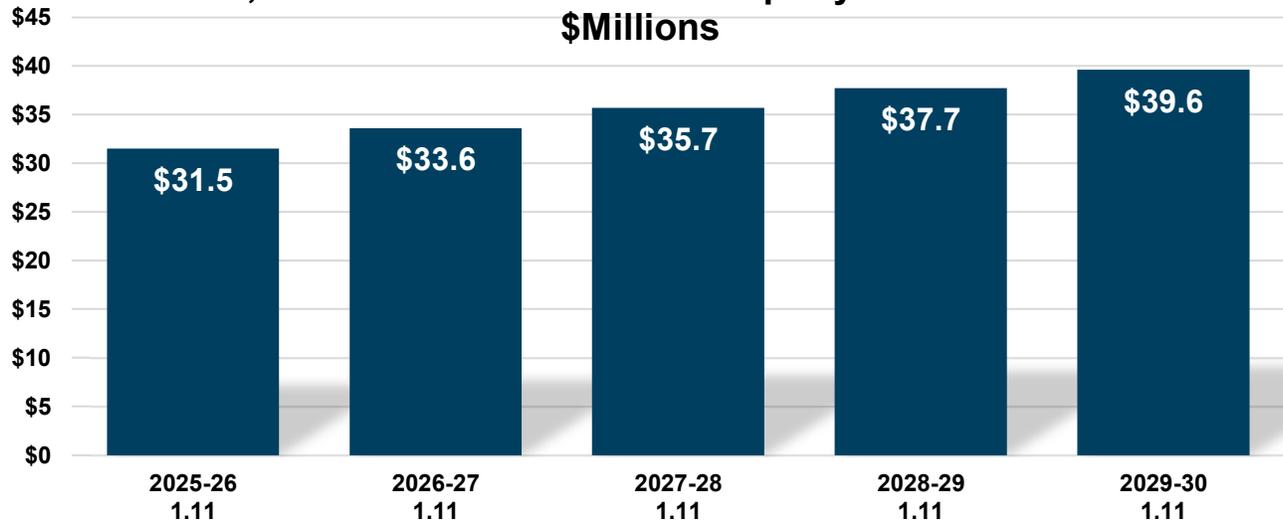
Marion County Board of County Commissioners Taxable Property Value and Property Tax Revenue Fiscal Years 2025-26 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

Fire, Rescue and EMS Fund - Property Value: \$Billions



Fire, Rescue and EMS Fund - Property Tax Revenue: \$Millions

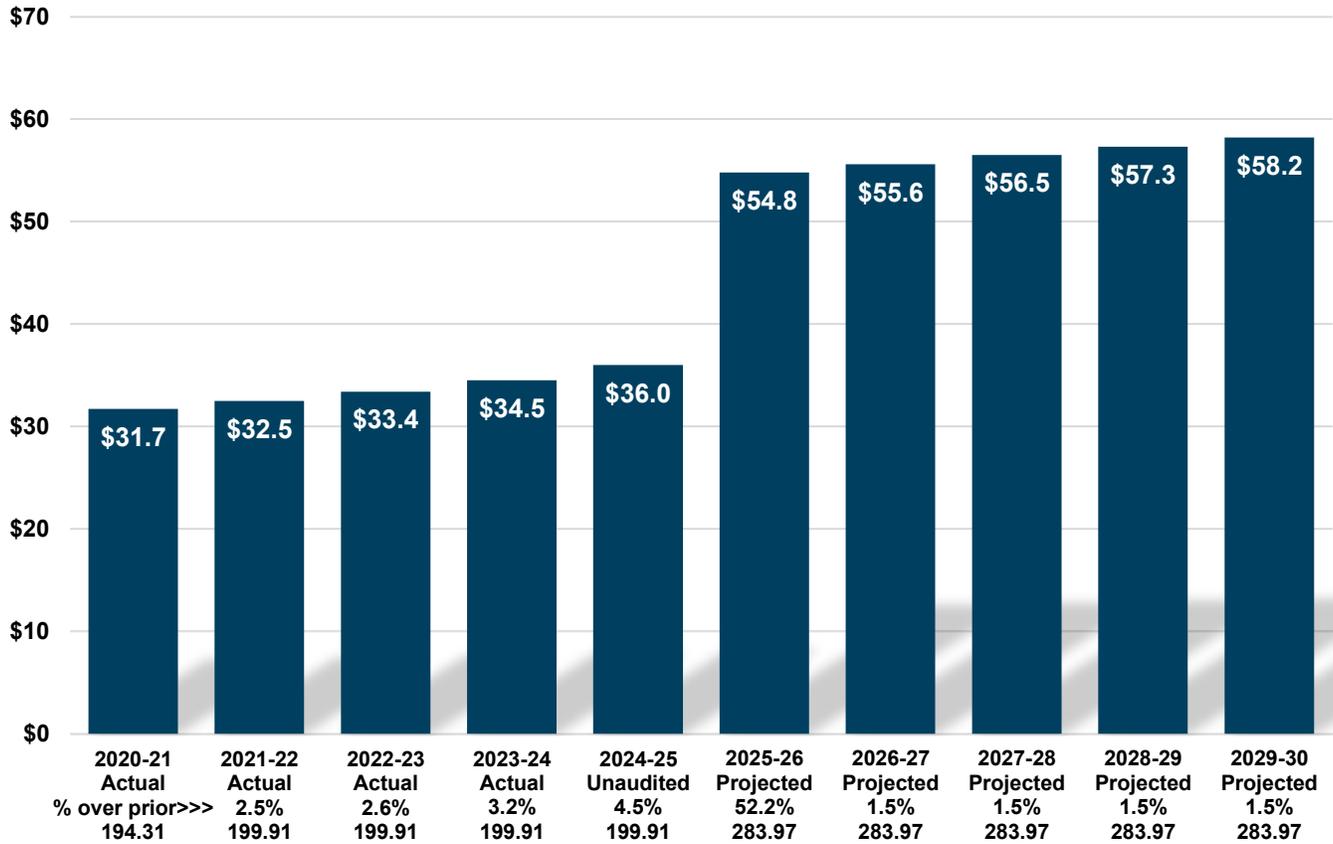


Notes: The projected millage rate presented for Fiscal Years 2026-27 through 2029-30 is for illustrative purposes only. Projected increase in taxable property values for Fiscal Year 2026-27 forecasts 6.8% is based on countywide estimates from State Office of Economic and Demographic Research, Revenue Estimating Conference August 2025.

Marion County Board of County Commissioners Fiscal Years 2020-21 through 2029-30 Projected

Prepared by: Marion County Clerk of Court and Comptroller - Budget Department

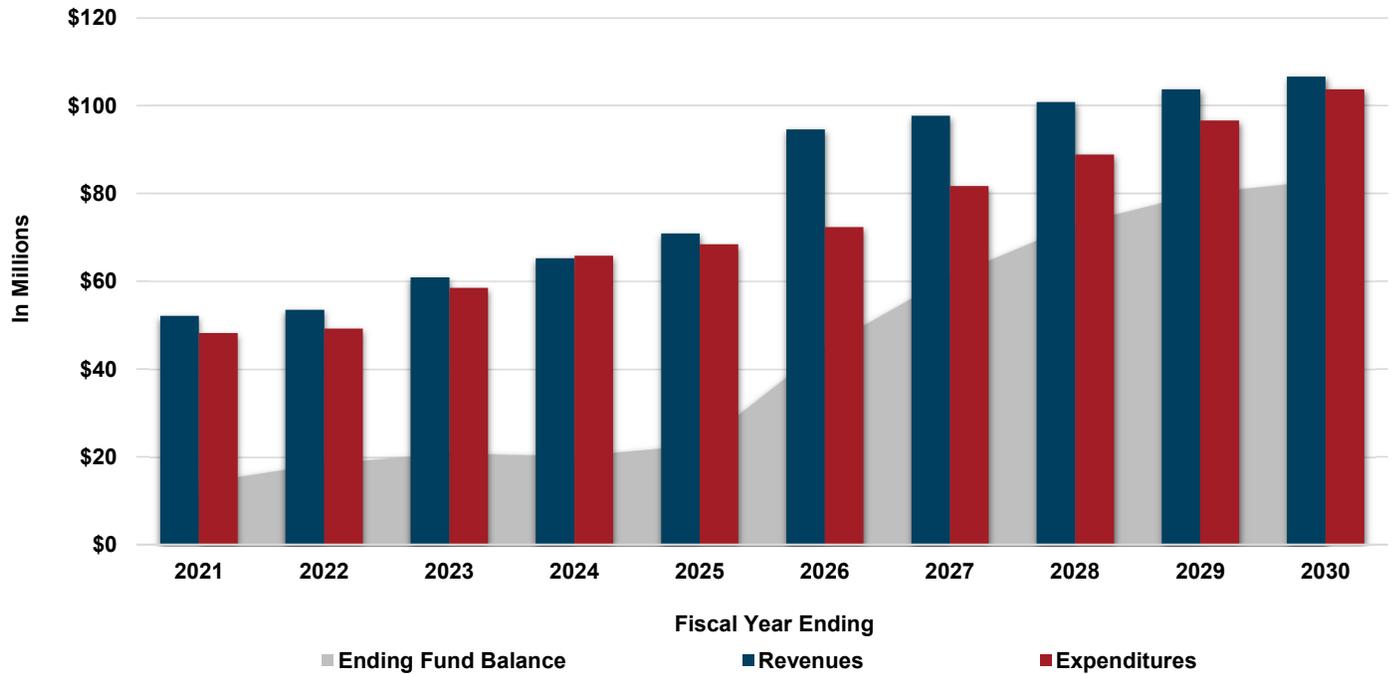
Fire, Rescue and EMS - Special Assessment: \$Millions



Notes: This special assessment is the main source of revenue for Fire, Rescue and EMS operations. Projected collections for future years are presented at the assessment rate established in Fiscal Year 2025-26. The Special Assessment for Fiscal Year 2025-26 and thereafter reflects anticipated rate increase to maintain the proportional distribution of special assessment revenue to millage revenue necessary to maintain operations and fund balance. Annual increases in growth of parcels assessed is 1.5%.

Marion County Board of County Commissioners Fire, Rescue and EMS Fund - Financial Forecast Fiscal Years Ending 2021 through 2030

Prepared by: Marion County Clerk of Court & Comptroller - Budget Department



FY Ending	Historical					Current	Projected			
	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Millage Rate	1.11	1.11	1.11	1.11	1.11	1.11	1.11	1.11	1.11	1.11
Assessment	199.91	199.91	199.91	199.91	199.91	283.97	283.97	283.97	283.97	283.97
Percent Millage	34.9%	35.8%	39.1%	42.5%	45.1%	36.3%	36.5%	37.5%	38.4%	39.2%
Net Position	Actual	Actual	Actual	Actual	Unaudited	Forecast	Forecast	Forecast	Forecast	Forecast
Revenues	52.1	53.5	60.9	65.2	70.9	94.6	97.7	100.8	103.7	106.6
Expenditures	48.2	49.2	58.5	65.8	68.4	72.3	81.7	88.9	96.6	103.7
Starting Fund Balance	10.3	14.2	18.5	20.9	20.3	22.8	45.1	61.1	73.0	80.1
Ending Fund Balance	14.2	18.5	20.9	20.3	22.8	45.1	61.1	73.0	80.1	83.0
Budget	Adopted	Adopted	Adopted	Adopted	Adopted	Adopted	Forecast	Forecast	Forecast	Forecast
Total	60.6	62.9	69.2	79.2	84.9	104.9	139.3	158.3	173.1	182.9
Reserves	14.1	14.2	11.5	11.7	11.5	27.3	51.8	63.2	69.8	72.2
% of Total	23.2%	22.5%	16.6%	14.7%	13.5%	26.1%	37.2%	39.9%	40.3%	39.5%