



January February March April May June July August September October November December Total

Retention Visits (150)	10	15	56	20	40									141
New Jobs Created (400)	0	0	426	60	25									511
Capital Invest. (\$40MM)	0	0	23.5	30	0									53.5
Prospect Visits	1	0	1	2	1									5
Corporate Visits (2)	0	0	0	1	0									1
HC Council/ Insider (150)	0	0	38	0	31									69
Retention Visits (150)	5	25	35	10	35									110
HC Conf/ Trade Show(6)	1	1	1	2	1									6
HC Exc. Tier Touch Base/Mtg.(15)	3	5	6	4	3									21
Prospect Visits	3	4	3	4	2									3



Open Position

VP of Job
Creation



Erin Jones

VP, Economic
Development