

Apparatus Proposal

DATE: October 20, 2025

The Proposal has been prepared for:

Marion County Fire Rescue
3230 SE Maricamp Road
Ocala, FL 34471

Matheny Fire & Emergency is pleased to offer Marion County Fire Rescue two (1) 2026 Matheny Fire Brush Truck on a Ford F450 chassis. This unit is quoted using the FSA Contract FSA25-VEF19.0 spec 311. These vehicles shall be in accordance with the attached specifications. The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department as detailed in the Matheny Fire & Emergency proposal.

Delivery will be F.O.B. Customer Location and will be made approximately 1,080 Calendar days after receipt of chassis. Terms of payment shall be pre-payment or net 45 at delivery.

FSA Brush Truck	\$	187,550
Customer Changes	\$	1,518
Total	\$	189,068

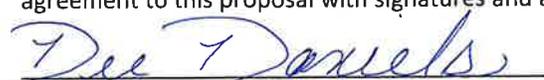
This quote is valid for 30 days unless extended in writing.

CONTINGENCIES: Matheny will not be liable for any delay, failure to make delivery, or other default due to strikes or labor unrest, war, riot, federal, state, or local government action, fire, flood or other disaster or acts of God, accidents, breakdown of machinery, lack of or inability to obtain materials, commercial chassis', parts or supplies, or any other causes or circumstances beyond the reasonable control of Company which prevent or hinder Company's manufacture and/or delivery of the apparatus. Additionally, the quoted pricing may be subject to manufacturer price adjustment for any unforeseen materials and/or component cost increases incurred at time of materials acquisition and/or production in the form of a material cost increase. Supporting documentation shall be provided detailing any changes that may impact final pricing and delivery.

CHANGES IN REGULATIONS/INDUSTRY STANDARDS: The Pricing is subject to adjustment for changes to the Apparatus necessitated by changes in applicable government regulations (such as FMVSS or emissions regulations), industry standards (such as NFPA standards), replacement of discounted models or components from vendors, or freight charges. Buyer is responsible for any cost increases due to such changes beyond Matheny control and is above and beyond standard annual price increases.

TARIFFS: This bid price does not include the impact of tariffs on imported goods implemented since March 01, 2025, as the application or impact of such tariffs is not currently clear. {OEM} reserves the right to change the price in accordance with contract terms in reference to tariffs implemented by the Federal Government.'

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute and agreement to this proposal with signatures and authorizations representatives as of the date set forth by each.


 Dee Daniels – Director of Apparatus Sales


 Date



FERRARA



Road Rescue
Vehicle Performance. Unmatched Service.





FSA Brush Truck 2026
Ford F450 Std Cab 4x4

Matheny Fire & Emergency
725 SW 46th Ave
Ocala, FL 34474

Marion County

QUOTATION

Line Item	Component		Sub Category/Description	Qty
1.0	Aluminum Flat Bed			
		1.1	Standard 9' Flat bed with cab protection	1
		1.2	Frame Mounted Rear Bumper with tow hooks	1
2.0	Poly Tank			
		2.1	300 gallon water tank	1
3.0	Tank Indicators			
		3.1	Class 1 Intellitank Gauge- Water	1
4.0	Hose Reel			
		4.1	Hannay Booster Reel with/FH3 roller HARSBEF24-30-31RT	1
5.0	Master Disconnect Switch			
		5.1	Pollak battery switch	1
6.0	Battery System Indicator Light			
		6.1	Green LED Indicator	1
7.0	Charging System			
		7.1	Auto Charge 1000/20 Super Auto Eject	1
		7.2	Low Voltage Alarm	1
8.0	Cab Console			
		8.1	Matheny Custom Configuration Console	1
9.0	Interior Cab Lighting			
		9.1	Whelen 6" red/clear	2
10.0	Ground Illumination Lights			
		10.1	12" Lumabar w/Bracket	4
11.0	Compartment Lighting			
		11.1	20" Lumabar Stand-A-Lone	4
12.0	Mudflaps			
		12.1	18" x 24" mudflap W/Anti-Sail brackets	2
13.0	Tool Box			
		13.1	30"H x 18"D x 36"L with LED light in each compartment	2
14.0	Storage Tray			
		14.1	1 hose chute and 1 tool basket 8"D x 18"W x 36"L	2
15.0	Deck Lighting			
		15.1	Optronics LED Utility Light	1
16.0	DOT Lighting Package			
		16.1	Optronics LED Lighting back up alarm	1
17.0	Emergency Lighting			
		17.1	Federal Legend LPX Lightbar	1
		17.3	Micropulse 6 LED Red/Clear Lens LED Lt	8
		17.4	SW300-B 6 Switch Control Box	1
18.0	Audible Warning			
		18.1	Federal PA300 100W Siren	1
		18.2	Federal ES-100 100W Speaker w/Mnt	1
19.0	Plumbing			
		19.1	Disch Manf - 1.5 NH, 1" HR, 1" Tk Fill	1
		19.2	Int Manf -2.5" Gated Int, 2.5" Tk-Pump	1
20.0	Pump & Engine			
		20.1	HPX200-B18 w/Cntrl Pnl and Exh Primer. With aux fuel tank and tread cover. INC. 2-5PSI fuel pump	1
		20.2	Fumoto Oil Drain (Briggs) F110N	1
21.0	Running Boards			
		21.2	HD running boards Black textured finish	1
22.0	DOT Safety Kit			

		22.1	Triangular Reflectors & Extinguisher	1
23.0	Handrails			
		23.1	36" Aluminum Handrail	1
24.0	Graphics			
		24.1	Standard NFPA 4" stripe & rear chevron	1
25.0	Installation Labor			
		25.1	Labor	1
26.0	Additional			
		26.1	Harness	1
		26.2	Booster Hose 1" 50' Long	3
		26.3	Misc Electrical/plumbing supplies	1
	Standard FSA base chassis is a 2-door Diesel F-550 chassis	26.4	2025 Ford F550 2-DR Chassis 6.7 Diesel w/front tow hooks	1
			FSA Total	\$187,550

ADDITIONAL ITEMS OR MODIFCATIONS TO BASE SPEC PER CUSTOMER REQUEST

	290 gallon water/10 gallon foam	1		\$0.00
	Hale electric Primer for pump	1	\$1,145.76	\$1,146.00
	Federal Allegiant Discrete 53" FED-1611934465 IPO Standard.	1	\$1,200.00	\$1,200.00
	Fabricated light bar cage	1		\$0.00
	Micropulse 600U-RR LED warning lights (4) IPO Standard.	4	\$105.00	\$420.00
	Fireray 700 Series LED warning light RED/CLR (4) IPO STD.	4	\$145.00	\$580.00
	Worklight VLS050940 3300 Lumen.	1	\$195.00	\$195.00
	HD front bumper grill guard. GOI-46647 to current MY	1		\$0.00
	Tool Compartments driver 78"L x 30"T x 20"D and officer 93"L x 30"T x 20"D (2) compartments and doors with horizontal hinges IPO std for lift-up operation per side with D-Ring slam latches, gas shocks and (2) additional LED strip lights for the second added cabinets.	2		\$0.00
	Latches on all compartment D-ring slam to be locking	4		\$0.00
	LH side Hose Chute Oversized to match size of larger tool compartment	1		\$0.00
	RH Tool Basket frame with expanded metal to match size of tool compartment	1		\$0.00
	Foammate 1.0 Class A ATP Foam System	1	\$855.00	\$855.00
	Foam tank level kit for tank	1	\$520.00	\$520.00
	Foam Level gauge Intellitank with cable	1	\$596.00	\$596.00
	Ford Back up camera kit	1	\$650.00	\$650.00
	Ford Chassis cost difference from base spec chassis. Adjust to a F-450 4x4 chassis 2-door	1	-\$4,644.00	-\$4,644.00

Total Changes \$1,518.00
Total for Brush Truck \$189,068.00