



**Marion County
Board of County Commissioners**

Solid Waste

5601 SE 66th St.
Ocala, FL 34480
Phone: 352-671-8465
Fax: 352-671-8491

Memorandum

To: Marion County Board of County Commissioners

Through: Angel Roussel, PE, Assistant County Administrator

From: Mark Johnson, Solid Waste Director *anj*

Date: October 27, 2025

Re: Consideration of Waste Connections of Florida, Inc., as a commercial and residential franchise hauler.

Marion County requires companies who collect solid waste to obtain a franchise. Currently, there are 11 franchise haulers servicing the unincorporated areas of the county. Waste Connections has submitted a complete and proper application to become a franchise hauler. The solid waste department has reviewed the application and determined that they have met the criteria for a scheduled public hearing on November 4, 2025.

Waste Connections, Inc, founded in 1997, is the third largest solid waste management company in North America. The company serves millions of customers across 46 states and maintains a strong presence throughout Central Florida with operations across Sumter, Lake, Volusia, Osceola, Citrus, Orange, Hernando, and Seminole counties.

Waste Connections has longstanding relations with Marion County, providing disposal services through the Heart of Florida Landfill, which it owns and operates. With their established track record, financial stability, and regional expertise, Waste Connections aligns with the county's goals for sustainable solid waste management and proper waste disposal options.

Unincorporated Marion County has 169,883 homes, with 83,545 residents currently paying for curbside collection services. Introducing an additional franchise hauler would increase competition and provide the community with more options for waste collection.