


**Marion County
Board of County Commissioners**

Office of Environmental Services

11800 SE U.S. Highway 441
Belleview, FL 34420
Phone: 352-307-6000
Fax: 352-307-6001

Memorandum

To: Susan Olsen, Director, Procurement Services

Through: Jody C. Kirkman, P.E., Environmental Services Director 

From: George White, Operations Manager- Solid Waste *GW-7-15-21*

Date: July 15, 2021

Re: Rejection of Bid Request (21B-181) for Supply of Solid Waste Compactors and Container

On June 4, 2021, on behalf of Environmental Services - Solid Waste, Procurement Services advertised a Request for Bid for the Supply of Solid Waste Compactors and Containers under RFB 21B-181). It was noted that only one (1) bid was received on the due date of July 8, 2021 from IES Sales & Service LLC.

As detailed below, Environmental Services – Solid Waste has experienced a history of inadequate performance from IES Sales & Service LLC on a prior contract for similar commodities.

- There were seven (7) instances in the past fiscal year where the vendor was unresponsive to telephone and email communication attempts. In some instances the phone number provided by the vendor was disconnected and or did not have any way to leave a message for the vendor.
- There were three (3) instances in the past fiscal year where vendor submitted invoices for compactors and containers before they were physically received by the Solid Waste Department.
- There were at least three (3) instances in the past fiscal year where the vendor did not notify the Solid Waste Department of when the commodities would be delivered. When the commodities were finally delivered it was the freight company that notified the Department of the delivery time.
- On May 14, 2021, the vendor was sent a sixty (60) day Notice to Cure by Procurement Services and during a phone conversation with them the vendor promised to have all of the commodities ordered on PO # 02100315 delivered to the site by June 30, 2021. As of June 30, 2021 the commodities had not been delivered. On July 8, 2021 and on July 13, 2021 the (10) compactors requested on PO # 02100315 were delivered without prior notification from the vendor. As of July 15, 2021, there are still compactor containers under the PO that have not been delivered.

July 15, 2021

Because of the inadequate performance listed above staff submitted an unfavorable Contract Evaluation to Procurement Services and requested that IES Sales & Service not be allowed to bid on the supply of solid waste compactors and containers. With this information, Environmental Services – Solid Waste is respectfully requesting that the bid submitted by IES Sales & Service LLC under Bid Request 21B-181 for the Supply of Solid Waste Compactors and Containers be rejected.