

Marion County is seeking a bid exemption for the procurement of Premier Plus 911 Services from Kraus Associates, Inc. d/b/a AK Associates to support the County's Vesta 911 System, which is utilized by our Public Safety Answering Points (PSAPs).

To pursue cooperative purchasing opportunities, multiple Florida counties were contacted to determine whether a piggyback arrangement was possible. Through this outreach, we learned that several other counties are also obtaining these services through solicitation waivers, and no active contracts were identified that would allow Marion County to piggyback.

AK Associates has provided a five-year quote specifically addressing the County's system configuration and ongoing needs. Their familiarity with the Vesta platform and existing presence in the region ensures continuity of service and reduces the risk associated with transitioning to a new vendor for this mission-critical system.

Although other vendors may offer similar services, AK Associates is well-positioned to meet the County's technical and operational requirements with minimal disruption.

In light of the lack of viable cooperative purchasing options and the importance of maintaining the reliability and performance of the County's emergency communications infrastructure, this request for a bid exemption is justified and in the best interest of Marion County.

Annual Services

Description		Price	Qty	Ext. Price
AKEPMaint	AK Elite Premier Maintenance- Year 1 <i>Two days per week</i> <i>Dates of Support: 10/1/25 through 9/30/26</i>	\$93,000.00	1	\$93,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 2 <i>Two days per week</i> <i>Dates of Support: 10/1/25 through 9/30/26</i>	\$93,000.00	1	\$93,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 3 <i>Two days per week</i> <i>Dates of Support: 10/1/25 through 9/30/26</i>	\$95,000.00	1	\$95,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 4 <i>Two days per week</i> <i>Dates of Support: 10/1/25 through 9/30/26</i>	\$95,000.00	1	\$95,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 5 <i>Two days per week</i> <i>Dates of Support: 10/1/25 through 9/30/26</i>	\$97,000.00	1	\$97,000.00
Subtotal:				\$473,000.00