Marion County Board of County Commissioners

Procurement Services

2631 SE Third St. Ocala, FL 34471 Phone: 352-671-8444 Fax: 352-671-8451

BSS:	page.	
PCA:	Of	1/31/25
SS Advertised:		
BCC:		

SOLICITATION WAIVER

This form is for requesting an exemption to a quote, bid, RFP or RFQ. If under \$50,000 will require County Administrator approval	
and if over \$50,000 the request will need BCC approval.	

and if over \$50,000 the request will need BCC approval.				
	Date: 07/14/2025			
Request Type:				
⊠ Bid Exemption				
☐ Standardization of Product/Brand				
☐ Sole Source Provider of Good/Servi	ce			
☐ Piggyback Agency				
	purchase with this year's total expenditure estimated			
at \$ <u>s</u>	25BE-158			
Reason This				
Cannot Be Bid See enclosed with justification	1.			
By MCBCC:				
Project Manager Signature:	Director Signature: While Sanders			
Procurement Use Only The following request is in accordance with the	e Procurement Manual, and meets the requirements to			
complete the exemption request and 🗵 DOE	ES DOES NOT require Board Approval.			
PCA: gshoemaken	Procurement Director:			
Do not sign below without pr	ior signatures from Procurement Services above.			
<u> </u>	٦			
Chairman	Signature			
Please Select One	Signature			

Marion County is seeking a bid exemption for the procurement of Premier Plus 911 Services from Kraus Associates, Inc. d/b/a AK Associates to support the County's Vesta 911 System, which is utilized by our Public Safety Answering Points (PSAPs).

To pursue cooperative purchasing opportunities, multiple Florida counties were contacted to determine whether a piggyback arrangement was possible. Through this outreach, we learned that several other counties are also obtaining these services through solicitation waivers, and no active contracts were identified that would allow Marion County to piggyback.

AK Associates has provided a five-year quote specifically addressing the County's system configuration and ongoing needs. Their familiarity with the Vesta platform and existing presence in the region ensures continuity of service and reduces the risk associated with transitioning to a new vendor for this mission-critical system.

Although other vendors may offer similar services, AK Associates is well-positioned to meet the County's technical and operational requirements with minimal disruption.

In light of the lack of viable cooperative purchasing options and the importance of maintaining the reliability and performance of the County's emergency communications infrastructure, this request for a bid exemption is justified and in the best interest of Marion County.

Annual Services

Description		Price	Qty	Ext. Price
AKEPMaint	AK Elite Premier Maintenance- Year 1 Two days per week Dates of Support: 10/1/25 through 9/30/26	\$93,000.00	1	\$93,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 2 Two days per week Dates of Support: 10/1/25 through 9/30/26	\$93,000.00	1	\$93,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 3 Two days per week Dates of Support: 10/1/25 through 9/30/26	\$95,000.00	1	\$95,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 4 Two days per week Dates of Support: 10/1/25 through 9/30/26	\$95,000.00	1	\$95,000.00
AKEPMaint	AK Elite Premier Maintenance- Year 5 Two days per week Dates of Support: 10/1/25 through 9/30/26	\$97,000.00	1	\$97,000.00

Subtotal: \$473,000.00